

Media Release



FOR IMMEDIATE RELEASE

January 31, 2017

Wolseley Announces Date for ONE Tradeshow

BURLINGTON, ONT. – Today, Akbar Makalai, vice-president, plumbing and HVAC/R, Wolseley Canada, announced Wolseley will host its ONE Tradeshow on March 29, 2017, at the Mississauga Convention Centre, from 2:00 p.m. to 7:00 p.m. The event will feature displays from more than 70 plumbing and HVAC/R vendors, and Wolseley expects approximately 1,000 customers to attend.

The ONE Tradeshow is Wolseley's premier event in Ontario, providing a venue for the company's plumbing and HVAC/R customers and vendors to meet, network and learn about latest industry trends. The event will feature vendor displays, product showcases, a variety of vendor-led training and certification sessions, and a western-themed smokehouse barbecue. Wolseley will also have several booths at the event representing its departments and operations, including its distribution centre, Rexdale, Ont. branch, Greater Toronto Area hydronics centre, and its eBusiness and credit and quotations departments.

"In 2015 we hosted our first ONE Tradeshow, and we received a tremendous response from customers and vendors," said Makalai. "We're excited to be back again hosting for a second year, and we're looking forward to providing our customers and industry partners with a venue to network and help each other find new business opportunities."

Please see below for information on registration and a listing of events scheduled at the upcoming Wolseley ONE Tradeshow:

Event Registration

Attendees are required to register for the Wolseley ONE Tradeshow at wolseleyonetradeshow.com. The website also provides event information, directions to the venue, exhibitor listings, and a schedule of events. Anyone interested in additional information can email onetradeshow@wolseleyinc.ca or call Laura Lapierre, senior marketing manager, Wolseley Canada, at (905) 315-3605.

Training Sessions and Speakers

Please note the first session begins at 10:00 a.m., with the tradeshow floor opening at 2:00 p.m. Please visit wolseleyonetradeshow.com for a full schedule of training sessions.

Training Session – System 636 Flue Gas Training

- Learn correct installation procedures
- Understand the building code relationship with venting
- IPEX will provide a certificate of completion that is recognized by TSSA for audit purposes

Speaker – Doug Purdy, from Cambridge, Ont., is an IPEX technical sales rep, responsible for System 636 training in Ontario. He has been with IPEX for more than 17 years and has several years of hydronic heating experience with the WarmRite product line.

Training Session – Contemporary Approaches To Hydronic Heating And Cooling

- Learn the importance of hydraulic separation, and several ways to achieve it

- Are you properly applying modern variable speed circulators in your systems?
- Are you “future proofing” your hydronic systems by using low temperature heat emitters?

Speaker – John Siegenthaler, P.E., from Holland Patent, NY, is a licensed professional engineer, and professor emeritus of engineering technology at Mohawk Valley Community College. John has more than 35 years experience designing modern hydronic systems. He is a hall-of-fame member of the Radiant Panel Association and he is principal of Appropriate Designs, a consulting engineering firm. John is the author of two textbooks: *Modern Hydronic Heating 3rd Ed.*, and *Heating with Renewable Energy*. John currently writes for several trade publications.

Training Session – The Changing Regulatory Landscape And Its Impact On The HVAC/R Business

- The federal and provincial climate change agenda
- Regulatory harmonization with the US and among provinces
- Energy efficiency regulations and programs
- Cracking down on door-to-door sales
- New refrigerants
- (Re-)Defining trades training to meet the needs of the market

Speaker – Martin Luymes from Mississauga, Ont., is director of programs and relations for the Heating, Refrigeration and Air Conditioning Institute of Canada (HRAI). He is responsible for the government relations and industry advocacy work of the association while overseeing programs and services for the three membership divisions: manufacturers, wholesalers and contractors.

Shuttle Service

Wolseley is providing shuttle service to and from the event in select communities in Ontario. Please see below for a list of communities where shuttle service will be available. Registrants are asked to check with their local branches for shuttle schedules and more information. More buses may be added based on demand.

- Orillia and Barrie
- Collingwood
- Owen Sound, Hanover, Mount Forest and Orangeville
- Peterborough
- London
- Kitchener and Guelph
- Ottawa
- Kingston
- Belleville
- Oshawa
- Sudbury
- North Bay

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About Wolseley Canada

Wolseley Canada (www.wolseleyinc.ca) is a market leader in the wholesale distribution of plumbing, heating, ventilation, air conditioning, refrigeration, waterworks, fire protection, pipes, valves and fittings and industrial products. With its head office in Burlington, Ontario, the company has approximately 2,500 employees and 220 locations coast-to-coast. Wolseley’s team of sales and service specialists, an industry-leading e-business platform, and relationships with the best vendors and brands in the business, make Wolseley the professional’s choice across the country. Wolseley is also committed to being a good corporate citizen, while building and sustaining valuable community

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partnerships. Since 2004 Wolseley has been a national sponsor of Special Olympics Canada, and has donated more than \$3.1 million through corporate sponsorship and employee fundraising. Wolseley is also an active supporter of Habitat for Humanity.

Wolseley Canada's parent company, Wolseley plc (www.wolseley.com) is the world's largest trade distributor of plumbing and heating products and a leading supplier of building materials. Wolseley plc is listed on the London Stock Exchange (LSE: WOS) and on the FTSE 100 index of listed companies.

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