

MEDIA RELEASE

WOLSELEY



December 17, 2024

For Immediate Release

Wolseley Canada Announces Organizational Changes

Burlington, Ont. – Wolseley Canada is pleased to announce several organizational changes made to better align business in key markets and drive an intentional strategy in their plumbing and HVAC businesses.

The organizational changes are as follows, effective January 1, 2025:

Tom Mackenzie will take on a new role as Head of HVAC Strategy.

Alex Nahvi will take on a new role as Head of Plumbing Strategy.

In these new roles, Tom and Alex will oversee national strategy development and growth for HVAC and Plumbing respectively at Wolseley Canada – including identifying market opportunities, understanding industry trends, developing national and regional go to market plans, and elevating strategies in partnership with category management and key vendors. They will work closely with branch and sales teams to support execution and drive sales in plumbing and HVAC categories.

Tom and Alex both have extensive experience within Wolseley and the Plumbing/HVAC wholesale industry. Tom joined Wolseley in 1997 and most recently held the role of Director, Atlantic, Blended. Alex held the role of GM, Ontario since 2023. He joined Wolseley after 21 years with Ferguson Enterprises, Wolseley's parent company in the United States.

Kevin Fullan will return to Wolseley Canada as General Manager, Ontario, effective January 1, 2025.

Kevin joins Wolseley from The Masters Group where he held the role of Vice President, Distribution. Prior to his time at The Masters Group, Kevin spent seven years at Wolseley Canada, leading the Ontario and Atlantic regions with consistent gross margin and sales growth each year.

Kevin will oversee the operations, financial performance and overall success of branches in Ontario.

“Tom, Alex and Kevin are strong leaders who will help position Wolseley for future growth,” says Wally Quigg, President, Wolseley Canada. “These organizational changes reinforce our commitment to delivering the best possible value and experience to our customers.”

This new structure and strategic focus will help bring even more value to customers - from product assortment to local expertise, Wolseley continues to be the country's leading plumbing and HVAC wholesale distributor.



About Wolseley Canada:

Wolseley Canada is a market leader in the wholesale distribution of plumbing, heating, ventilation, air conditioning, refrigeration, waterworks, fire protection, pipes, valves and fittings and industrial products. With its head office in Burlington, Ontario, the company has approximately 2,500 employees and more than 220 locations coast to coast. Wolseley's team of sales and service specialists, an industry-leading e-business platform, Wolseley Express, and relationships with the best vendors and brands in the business, make Wolseley the professional's choice across the country.

Wolseley Canada's parent company, Ferguson (NYSE: FERG; LSE: FERG), is the largest value-added distributor serving the specialized professional in our \$340B residential and non-residential North American construction market. The company helps make our customers' complex projects simple, successful and sustainable by providing expertise and a wide range of products and services from plumbing, HVAC, appliances, and lighting to PVF, water and wastewater solutions, and more. Headquartered in Newport News, Va., Ferguson has sales of \$29.6 billion (FY'24) and approximately 35,000 associates in nearly 1,800 locations.

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